



Navigant

REINVENTING BUSINESS

NAVIGANT CORPORATE ADVISORS LIMITED

ABOUT NAVIGANT

Navigant Corporate Advisors Limited is a SEBI registered CATEGORY I - MERCHANT BANKER based in Mumbai with presence across India through several well-established associate relations. The mission was to be 'The Best in its Class', and was based on grounded principles of honesty, integrity, discretion, practising admirable business ethics and uncompromising stance to quality and commitment to excellence. Based on such principles, Navigant has progressed immensely and holds a reputed position today. In this era of expansion, we have been able to usher our clients with our modern regime of advisory and financial services. We have wide and deep associations with intermediaries of Capital & Debt Market in India and overseas to raise funds.

We represent the spectrum of knowledge and experience as a one – stop financial and management advisory concern providing the whole gamut of corporate advisory services. Our focus is on integrated capital market advisory and financial services to Corporate as well as HNI Clients.

Navigant as a trusted corporate advisor, strives to achieve excellence through its core strategy of specialization and diversification across a range of financial services like: Advisory in IPO, Listing on Stock Exchanges, Merger & Acquisitions, Debt Syndications, Takeovers, Valuation Reports, Cross Border Structures, Tax Management, Strategic & General Corporate Advice, Business Modeling, etc.

Navigant has strong research capabilities and relationships, which it leverages to close transactions for its clients in stipulated time frames. The clients often require additional financial and consulting services before and after major transactions and during special situations. To satisfy these needs, Navigant has built a team of people who have the experience and relationships in different sectors to get superlative results. At Navigant, what our clients find best and advantageous is our warehouse of knowledge, personalized services, cost effectiveness, independent thinking and a willingness to innovate.

We aim to provide solutions to our clients with a vision to maximize their growth by placing the highest importance on quality, professionalism, integrity and confidentiality with management team of the highest calibre.

OUR OFFERINGS:

- ✓ IPO / Rights Issue
- ✓ SME Listings
- ✓ Direct Listings on BSE & NSE
- ✓ Preferential Allotments
- ✓ Takeovers and Acquisitions
- ✓ Mergers & Amalgamations
- ✓ Buyback of Shares
- ✓ Project Approval / Identification
- ✓ Preparing Feasibility Report
- ✓ Placement of Debt / Equity Instruments
- ✓ Devising Marketing Strategies
- ✓ Delisting
- ✓ Debt Syndication Services
- ✓ Project Financing Services

The comprehensive range of services from conception to completion provided under one roof reinforces our commitment on quality assurances through total involvement

OUR SERVICES IN BRIEF

At Navigant, we provide effective solutions through multiple offerings to our clients which include:

CAPITAL MARKET SERVICES:

Capital Market Services cater to those plans and proposals of a company, where by virtue of the corporate being a listed entity or proposing to become one, the proposed transactions need to be carried out in a systematic manner and following the applicable guidelines, if any, issued by the market regulator. The services include planning of a transaction, due diligence, obtaining necessary approvals from the authorities concerned, and execution of chain of transactions in a planned and required manner.

Our Range of Capital Market Services Includes:

◆ Management of Capital Issues:

We manage all types of capital issues like Initial Public Offers (IPO), SME-IPOs, Follow-on Offers, Right Issues, Qualified Institutional Placements and Preferential Placements.

◆ Direct Listing:

We render our services for direct listing on BSE, NSE & MCX-SX to companies which are listed on regional stock exchanges to infuse liquidity of its shareholders. We also extend our expertise in direct listing of unlisted companies on SME platform of Exchange.

◆ Open Offers:

We assist Companies and Acquirers under SEBI Takeover Regulations for making open offers in respect of substantial acquisition of shares of listed companies.

◆ Delisting / Buyback offers:

We manage assignments for de-listing of shares, buyback offers, etc., as per SEBI Regulations.

CORPORATE FINANCE SERVICES:

Our Corporate financial advice, strategic advice and execution services have always been focused at value enhancing solutions that complement our clients' growth strategies. We have a highly qualified and experienced team who actively works with private equity, venture capital, lenders and other investors and enable us to arrange financing and complete transactions for our esteemed clients. Our Corporate Finance services include:

◆ Debt Syndication:

We advise syndication of project finance, working capital finance, corporate loans and other securitized debts.

◆ Equity Investments:

Our team has the established relationships to meet the private financing needs of our clients. Companies with ambitious growth plans turn to us for capital & advice. We have connects with Venture Capital Firms and Institutional and Non - Institutional Investors.



Why Us?

- ✓ We are enriched with a team of highly experienced professionals who understand client's business needs with ability to accomplish every task efficiently
- ✓ Deal Structuring Capabilities
- ✓ Best workable solutions with expert supportive advice at best possible competitive costs
- ✓ Value for money deals which maximize value for our clients within deadline
- ✓ We provide consistent, high quality services with a true professional and unbiased approach
- ✓ Very transparent and unique working process
- ✓ Confidentiality is our prime focus
- ✓ Hand-holding post deal closure
- ✓ Result oriented approach which exceed clients expectations

INVESTMENT ADVISORY SERVICES:

Our advisory services helps and assists companies to take on right option for growth and involves strategic business decisions such as expansion, acquisition, merger, demerger, business restructure, joint venture, diversification, sale of undertaking, etc. We strive to understand each client's investment goals, risk profile and other related issues to provide the best possible advisory services with highest result possible. Our investment advisory services include:

◆ **Mergers / Demergers/ Takeovers:**

We advise clients on mergers / takeovers and other forms of acquisition and assist them in going through the entire process in a hassle-free, time bound plan of action.

◆ **Corporate Restructuring / Reorganization:**

We offer expert advice to effectively manage unwanted change and turn the business around. With our comprehensive experience, we are well positioned to identify and address key strategy, operations, infrastructure, and financial trouble areas and work collaboratively with clients to provide sustainable solutions. Our expert team rapidly diagnoses the problem and provides operational and performance improvement advice which may involve turnaround management, exit management, restructuring of debt and equity and refinancing needs.

◆ **Other Related Services:**

We offer our expertise in conducting due diligence for transactions involving takeover, mergers, equity investments, etc. Besides, we also offer our services selectively for preparation of information memorandum and other required documents for clients / circulation among concerned market players.



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OUR MANAGEMENT

The Company is managed by professionals from different fields with abundant experience and the company is expected to immensely benefit with the financial expertise and acumen of professional team of management. Our Board of Advisors add an extra layer of experience and depth of knowledge to our team. They are leaders in their respective industries with an in-depth knowledge and experience on providing with the best possible financial advisory services to suit your specific need.



Mr. Sarthak Vijlani, Founder & Managing Director - A visionary, having an experience of over a decade in financial services, debt syndication, issue management, buy-back, delisting, open offers, mergers and acquisitions. Valuing strong, long-term relationships over individual transactions helped him to promote and establish Navigant's reputation for cutting edge client services. It is his vision that is the driving force behind the growth of Navigant Corporate Advisors Limited. A Qualified Chartered Accountant and Company Secretary by profession, he leads our Company in overall planning, general business, generating strategies and identifying opportunities. His vast experience allows him to leverage his cross functional skills in Merchant Banking, Strategy & Networking and is the guiding force of Navigant.

Ms. Priyanka Vijlani, Director, a Chartered Accountant by qualification with over 3 years of experience in finance, debt syndication, tax management activities, project financing, succession planning. She is motivated, self starter and team player with passion to succeed and excel.

Mr. Amit Kumar Lahoti, Director, a fellow member of The Institute of Chartered Accountants of India, Company Secretary, DISA & DIRM having an experience of more than 10 years in auditing and assurance, taxation, insurance, investment & corporate advisory, due diligence, amalgamation, business development, marketing, etc.

Ms. Anita Lahoti, Director, a fellow member of The Institute of Company Secretaries of India. She possess experience of more than 7 years in company law compliances, secretarial compliance audit, due diligence, private placements, preferential allotment, drafting legal agreements and contracts, MIS reporting, insurance related issues, compliance with regulations of MCX, MCX-sx, NSDL and CDSL, etc.

Mr. Bhuwadesh Bansal, Director, is a fellow member of The Institute of Company Secretaries of India with wide experience of more than 10 years in corporate structuring, company affairs, public issues, rights issues, merger, acquisitions, secretarial compliances, etc.

Mr. Pawankumar Tibrewal, Director, a qualified Chartered Accountant by qualification and possess experience of more than 4 years in the field of finance, equity research, consultancy and taxation.

NAVIGANT CORPORATE ADVISORS LTD.

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